
MARCO GARAVELLO

68 Westbourne Terrace - Flat 11 Leonard Court - London W2 3UF

Mobile: +44 779 6312265

E-mail: mgaravello@hotmail.co.uk

Date of birth: 2 November 1977 Nationality: Italian

PROFESSIONAL EXPERIENCE

- Jun 07-Nov 08 Morgan Stanley - London - Associate, Global Foreign Exchange Options Trading**
Co-managed the Eur crosses books (both vanilla and exotics) with a senior trader
Production of the books in 2008 in excess of 20 Mio \$
Assisted the whole desk in all the day to day operational tasks (booking of complex structures, expiries, etc..)
- May 04-Jun 07 Morgan Stanley - London - Associate, Global Foreign Exchange Sales**
Responsible for the coverage of Italian and Spanish corporates within the Corporate Derivative Group
Focus on marketing of high-margin FX structured solutions (both G10 and Emerging Markets)
Production in 2006 in excess of 5 Mio \$
- Jul 01-May 04 Merrill Lynch - London - Analyst, Global Foreign Exchange Sales**
Assisting in the coverage of Italian corporate and institutional accounts, with a particular focus on banks and real money accounts
Focus on cash, vanilla and exotic option flow business
- Feb 2000 ICER (International Centre for Economic Research) - Turin, Italy - Internship**

EDUCATION

- 2000-2001 The London School of Economics - MSc Finance and Economics - London**
Microeconomics, Financial Economics, Financial Econometrics, Securities and Investment Analysis
Summer course: Advanced Econometrics (A+)
- 1996-2000 University of Turin, Italy – “Corso di laurea in Economia e Commercio, Percorso in Economia Monetaria e Finanziaria” (Financial and Monetary Economics)**
Achieved top grades (30/30 cum laude) in the following majors: Mathematics, Statistics, Economics, Financial Theory
Graduation thesis: ”Value-at-Risk for Option Portfolios”
Final grade: 110/110 cum laude and special mention
- 1998-1999 Study abroad year (Erasmus) at University College Dublin – Dublin, Ireland**
- 1991-1996 Liceo Scientifico (high school) “Piero Gobetti” – Turin, Italy**
Mathematics (A), Science (A), English (A), Italian (A). “Diploma di maturita’”: 60/60

QUALIFICATIONS

- 2002-2004 CFA (Chartered Financial Analyst) Program**
- 2001 FSA (Futures and Options Representative); NASD Series 7 (Securities)**
- 2000 GMAT score = 690 (93th percentile)**

SKILLS

- IT** Proficient in: Reuters 3000Xtra, Reuters Dealing 3000, Bloomberg, Microsoft Office
Taken finance courses involving: QBasic, Visual Basic, Mathcad, E-Views, Mathematica, Stata
- Languages** English, Italian (mother tongue), French (basic)

REFERENCES

Available upon request