

CURRICULUM VITAE



PERSONAL INFORMATION

Full Name: Giulio Sammartano
FIN: G0923742P / **PEP holder**
Gender: Male
Date of Birth: February 3, 1981
Place of birth: Marsala (TP), Italy
Nationality: Italian
Age: 29
Languages: Italian, English and Spanish

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PROFILE SUMMARY

- ✓ Previous five years experience in the Financial field.
- ✓ Master degree in Economics in prestigious universities.
- ✓ Particularly keen in statistics, mathematics and IT issues.
- ✓ Excellent interpersonal skills, outstanding problem solving and decision making skills.

CAREER OBJECTIVES

I would like to obtain a job with long term prospects, to develop my talents in a high growth financial company that offers considerable advancement opportunities according to performances.

PROFESSIONAL EXPERIENCE

Barclays Bank - Ireland

06/2007 – 12/2009

Financial advisor

Professionally assisting clients in planning and arranging their financial affairs. Providing customers with informations on new and existing products. Creating together with them the best suitable asset allocation to obtain the desired balance of investment income, capital gains and level of risk. Reporting all incidences of non-compliance to immediate Team Leader. Ability to lead and develop the more junior team members.

Financial analyst

Reporting to the CFO financial resumes on a weekly and monthly basis, profit and loss, balance sheet reconciliations, budget preparation, month end accruals and assistance with financial queries. Evaluating possibilities of growth through franchisees, creating personalized business plans for them, offering to associates custom-cut funds and communicating effectively with all level of the commercial environment.

EDUCATION AND TRAINING

- Training courses from “Harvard Business School” provided by Barclays Bank.
- Master Degree in *Economics* major in *Business Administration* from “Università degli studi di Pavia”.
- *International Education Programme* in Business Administration at “Universitat Autònoma de Barcelona” (UAB).
- Degree in Computer Programming from “Italiana Servizi Informatici”.
- English language certification released from “Education First”.

PERSONAL SKILLS AND COMPETENCES

- Italian – mother tongue
- English – fluent
- Spanish – fluent
- Professional eBay seller
- Great social skills developed during my long experience in the *Boy Scouts* in co-ordination and administration of people.