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## Emanuele Torre

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- 4 years of international experience in Private Banking and Consulting Services
- Customer focus, and quantitative background, proven asset gathering skills, flexibility and self-motivation to thrive in a fast changing environment
- Multilingual communicator: available to travel and work globally



### Professional Experience

#### **Banque Syz&Co SA**

**2007 – 2009**

*Private Banking - Business Analyst – Geneva, Switzerland*

- Worked alongside Private Bankers, Wealth Managers and Hedge Fund managers, analysis of business requirements, project planning, development and delivery
- Involved in CRM projects, learned the business model from the inside out, worked with and executed directions from multiple managers locally and internationally
- Gaining progressive responsibility and autonomously supervising the whole projects' workflow, monitoring the activities and guaranteeing follow up and delivery
- Produced presentations and reports for the management and the internal department achieving clients' business needs

#### **Wipro Technologies**

**2006**

*Consulting Services - Company representative for Italy – Milan London*

- Led the operations of Wipro's first Italian branch, liaised with key international clients such as Motorola, Vodafone and T-Mobile
- Negotiated with client on-site and managers up to board level to develop awareness and pro-actively encouraged co-operation in projects between teams across Europe
- Developed, motivated and managed labour force of 5 to 8 employees with positive track record in the area of process improvement targeted to increase performance
- Recruited, assessed and developed staff with a strong emphasis on team-building.
- Provided on-going training to ensure high levels of motivation and customer service

#### **Italian Ministry of Foreign Affairs**

**2006**

*Intern, Commercial Relationships – Madrid, Spain*

- Developed and nurtured client relationships by offering solutions relevant to clients needs, ability to model business development and relationship-building skills from senior staff
- Responsibilities included extensive valuation analysis, one-page corporate profiles, creating presentation materials for pitches and presentations, industry and comparable company research to be used for evaluation purposes
- Negotiated with businesses and high-net-worth individuals from Italian and Spanish companies

- Facilitated over 20 workshops on a variety of topics to increase awareness

### Education

**University of Perugia, Faculty of Engineering, Italy** **2000 – 2005**

MSc Engineering – Major Information Technology with minor Information Management

1St Class Hons Degree, 110/110 cum laude – Academic average of 88.6% (GPA 3.9/4.0)

*Recipient of Monti Torrioli Foundation Scholarship for academic achievements*

*Awarded Scholarship for academic excellence from the Italian Ministry of Education*

**Polytechnic University of Valencia, Spain** **2005**

MSc Thesis: “Matlab model for Radio Resource Optimization for UMTS Access Network”

*Recipient of Erasmus Project Scholarship for project's transcript of records*

**University of Applied Sciences of Western Switzerland** **2007**

Research Project: “Merging software engineering and user-centered design in RFID systems.”

Leading a project line in University’s largest research project

*Achieved global project’s objectives leading to 3 years’ extension of funding*

### Language Skills

**English:** Fluent

**French:** Fluent

**Spanish:** Bilingual

**Italian:** Native

**Portuguese:** Intermediate

### IT Skills

*Project Management:* Microsoft Project 2007, Project Server 2008, Axosoft OnTime 2009

*Analysis and Visual Modeling:* Rational Rose Enterprise Edition, Star UML

*Platforms:* Microsoft Office Suite 2007: Excel, Access, PowerPoint, Infopath, Office One Note  
.Net Technologies C# and VB.Net, ASPX, Framework 2.0 and Framework 3.0 (WPF), XAML.

### Extra Curricular Activities

Volunteered for the Italian NGO <i>Operazione Mato Grosso</i>	Peru
Youngsters’ team soccer trainer competing in the Italian Regional League	Italy
Erasmus student network: event organizer	Spain
University of Perugia: Organization of the School Open Days	Italy
Cultural Association “ <i>Il Fondino</i> ”: Cashier and event organizer	Italy

### Personal Data

Italian, Age 30

Immediately available

Available to travel and work globally

References will be provided upon request